

## Our experience with Asian traders

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#### Problem definition

A lot of drive technology can be purchased over the Internet, for example, from Ebay, Amazon or AliBaba. In most cases, the origin of these goods is from China. And here caution is advised, because the dealers are **not always honest** with you.

By the structure of an apparently respectable web page or market place, one tries to credibility to suggest, in order to sell a large offer of technical devices. It develops for the customer a natural feeling of security, in the event that something is defective or faulty, one can easily complain and get his money back.

**But one gets also only the money back with successful return and Confirmation of receipt of the dealer. What about the time you have**

personally invested or possible consequential damage caused by machine downtime.

We have already worked with many service companies and end customers who have had this negative experience with such dealers.

**View a few customer experiences from our order history**

- [Inspection of various components for our customers who have purchased goods from China](#)
- [Procurement of 10 Yaskawa SGMPH-04DAA21D motors](#)

## Possible solutions

**Our recommendation: Decide directly for a qualitative work and Order processing. Repair and overhaul should be carried out by certified and experienced Service companies.**

We would like to cover not only supply bottlenecks, but also your assemblies on mechanical and electronic level accurately check, so that they meet the required quality standard and are ready for continuous operation.

- transistor modules
- programming modules
- brakes
- encoders
- and much more...

...are checked for authenticity by direct comparison with original parts.  
Likewise helps us an accurate

documentation and years of experience in dealing with these components.

## Conclusion

- Goods from the Asian area can serve as a bridging aid, but continuous operation is associated with a high risk.
- For end customers, these spare parts are rather unsuitable, as they do not withstand continuous operation.



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We are solution-oriented

